

# Staff Development Training Menu

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## Cultivating Your Culture



It's been said that culture eats strategy for breakfast. Companies are starting to realize that culture is one of the most important elements of any organization. Learn ways to cultivate the culture you want.

**The importance of a strong culture, best practices, signs of a troubled culture, ways to improve culture, individual plan for improvement**

*"Cultivating Your Culture" training package is delivered as a complete unit and requires 1-2 hours to complete.*

## Bridging Generations



Young people enter the workforce every day. Prepare your business for the challenges of bridging the generational gap by understanding age brackets and working together harmoniously:

**Motivations & needs of different age groups, cross-generational communication and problem solving, perspective of Gen X, Y, Z, Baby Boomers, and Silent Generation, mentorship of young employees**

*"Bridging Generations" training package is delivered as a complete unit and requires 1-2 hours to complete.*

## Creating Customer Connections



This course is about creating a connection between what the customer (or citizen) wants and what you can provide. 'Creating Customer Connections' is ideal for anyone who works with people.

**Customer service basics, good communication, customer expectations, working as a team, putting customers first**

1. **Build your training:** Select a topic for a 1-2 hour training or schedule the entire training for full impact
2. **Choose your delivery:** This course can be delivered in a retreat setting or spread out over a series of weeks

## Manager's Toolkit



Give your team members the tools to become their personal and professional best. Courses are based on evidence-based curricula by Stephen R. Covey, Patrick Lencioni, and others:

**Dynamic leadership, mentoring & coaching, communication and feedback, building & maintaining the team, productivity & time management, conflict resolution, organizational change & resilience, self-care**

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## Individual/Team Assessment

Nsight offers several options for you to evaluate the individual or the team.

### "What's My \_\_\_\_ Style?", DISC Personality Assessment

Both options are proven assessments that identify an individual/team's dominant style and share how to work with it and others' style. too. "What's My \_\_\_\_ Style?" topic choices are: communication, personality, leadership, coaching, selling, negotiation, and team-building.

*Contact Nsight for details on scheduling a DISC or "What's My Syle?" personality assessment*

## Train-the-Trainer 101

Train-the-Trainer 101 - a primer in conducting training. Appropriate for conducting training for individuals or groups of any size, participants will learn the basics of powerful, effective training including:

### Fundamentals of good presentations, awareness of learning styles - using variety in instruction, student engagements & utilizing personal stories, audience involvement

*"Train-the-Trainer 101" training package is delivered as a complete unit and requires 1-2 hours to complete.*

## Ignite Team Spirit

Every successful team has several things in common. These commonalities combine to create amazing results. This course will help answer the question, "How can I get the most out of my team?"

### Alignment, communication, team effectiveness, conflict resolution, empowerment, motivation, results and commitment

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## Crash Course in Communication

One of the most powerful ways to improve the workplace is to learn to communicate more effectively. Learners will take away:

### Problem discussion vs. problem solution, speaking and listening for understanding, handling difficult communication, communication strategies for teams, technology & communication

*"Crash Course in Communication" training package is delivered as a complete unit and requires 1-2 hours to complete.*

### Training that engages and inspires.

All courses are delivered in a fun, hands-on environment focused on getting results from your team. Consider basing your training on a theme or book!

#### Popular books include:

- *The Energy Bus*
- *The 5 Dysfunctions of a Team*
- *Great at Work*
- *Start with Why*
- *The Culture Code*

Need to do a major overhaul or plan for next year? We do strategic planning, too!

